

 **wayfair** PARTNER

New CastleGate Fulfillment Center in Vancouver, British Columbia, Canada

Coming in Q4 2023: Improved demand
coverage in western Canada and the
Pacific Northwest

Improve your demand coverage in western Canada and the Pacific Northwest

We are opening a new CastleGate Fulfillment Center in Canada. The facility is located in Richmond, British Columbia, close to Vancouver. The 500,000 sq. ft. (46,000 sq. m) warehouse will be shipping out small-parcel orders only.

Summary

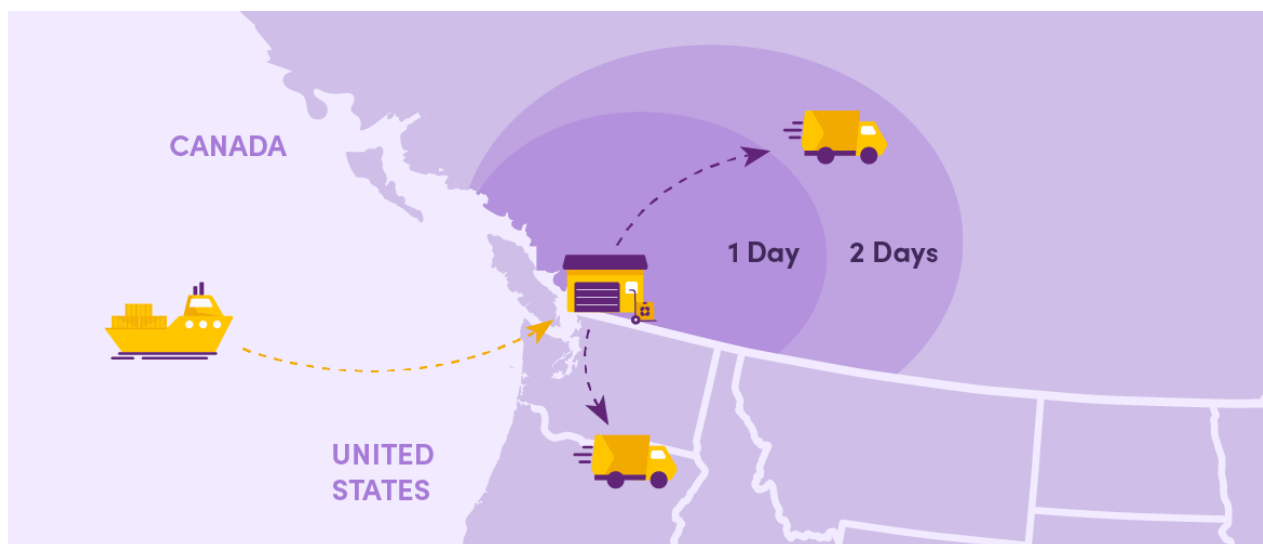
Target opening date: Q4 2023

Surface area: 500,000 sq. ft.
(46,000 sq. m)

Address: 8011 Zylmans Way
Richmond, BC V6W 0C3

Type of products handled:
Small parcel only (types 1, 2, 3)

Target market: western Canada
and the Pacific Northwest



Western Canada fulfillment

Access new customers in western Canada by offering fast shipping with reduced incidents.

- With the additional fulfillment center close to Vancouver, CastleGate Canada is now able ship to **90% of Canadian customers in two days or less and to 67% of Canadian customers in one day.**
- Our direct injection to FedEx distribution centers will help decrease product touches and incident rates.
- Import your products directly to Vancouver Harbour to save on inbound freight costs.

Southbound fulfillment to the Pacific Northwest

Reduce sales prices for customers in the Pacific Northwest (PNW) region of the United States.

- Keep inventory healthy in Canadian fulfillment centers by opening up sales to U.S. customers.
- Leverage cost benefits to ship from Canada to your PNW customers: Products from a Chinese country of origin imported to Canada have a **25% lower import duty fee** compared to imports to the U.S.
- The closer proximity to customers in the PNW will boost your sales through fast-shipping badges on-site for customers in Oregon and Washington while limiting shipping costs and incident risks.

Next steps

- Watch out for more communication from your [Relationship Manager](#) and Growth@ emails in order to forward position your best sellers to our Vancouver Fulfillment Center.
- We will soon inform you of next steps to add the new warehouse at the same integration level (EDI, API) as your other CastleGate warehouses.
- Once the integration setup is completed, we will work with you to create your first order and get it shipped out.
- Choose from your induction options, including domestic truckloads from your Canadian dropship facility, Asia Logistics, or full-container loads from your factory.
- If you're new to CastleGate Canada, learn about it [here](#) or contact your [Relationship Manager](#).